

# COMMUNITY ASSET BUILDERS, LLC

**15 YEARS OF TAKING CLIENTS  
BEYOND THEIR POTENTIAL**

2001-2016



## WHO WE ARE



*2001 Founders (then and now)  
Suzanne Alewine (back) and  
Doris Boeckman (front)*

*Community Asset Builders, LLC provides planning, technical assistance and resource development services and expertise to a diverse group of nonprofit organizations, primarily in the State of Missouri and surrounding states that are often the safety net for vulnerable populations.*



## MISSION

Community Asset Builders' (CAB) mission is to build human, financial, and technological capacity for communities and organizations we serve. CAB achieves its mission by providing a comprehensive set of resource development services through a skilled and knowledgeable workforce.

Specifically, CAB seeks to exponentially add value for its clients by achieving the following:

- Serving as a voice on community development and asset building for the communities and organizations we serve with state and national organizations;
- Increasing access to financial resources through grant writing and fund development;
- Providing technical assistance and planning services so clients can more effectively utilize their resources;
- Strengthening peer networks among clients to increase opportunities for collaboration and shared learning; and
- Challenging public and private funding sources to invest more robustly in communities where clients are serving vulnerable populations.

Since July 2001, CAB has provided support and consultation to more than 150 organizations through project-specific and retainer contracts, generating more than \$235 million in grant revenue. Our client base is diverse and includes state agencies, state associations, community health centers, rural hospitals, large health systems, local public health agencies, youth organizations, social service agencies, transportation organizations, individuals serving people with developmental disabilities, and more. We have provided resource development services and technical assistance to YMCAs, domestic violence shelters, community mental health centers, public school districts, home health organizations, foundations, child advocacy organizations, Habitat for Humanity, among many others.

In addition to resource development services, CAB often serves as the administrative agent for statewide associations until such time as they can hire a full-time executive director. In this capacity, a lead individual serves as the Executive Director or Executive Coordinator for the organization. CAB staff provide full association support through services including fiscal management, member dues collection, event planning, advocacy, strategic planning, procurement, fund development and day-to-day operations of an association. In its 15 year tenure, CAB has had the privilege of serving

in this capacity for eight associations, retaining the association management services from four to twelve years for each. Following, is the list of associations CAB is proud to have supported through its management services:

- Missouri Association of County Developmental Disabilities Services, 2001-2012 [www.macdds.org](http://www.macdds.org)
- Missouri Association of Rehabilitation Facilities, 2007-2011 <http://marf.cc/>
- Missouri Association of School Librarians, 2004-2009 <http://www.maslonline.org/>
- Missouri Association for Social Welfare, 2008-2014 <http://empowermissouri.org/>
- Missouri Chapter-American Network of Community Options and Resources, 2006-2009
- Missouri Institute for Community Health, 2007-2010 <http://www.michweb.org/>
- Missouri Public Transit Association, 2006-2015 <http://mopublictransit.org/>
- Missouri Rural Health Association, 2008-Present <http://www.morha.org/>

CAB's team provides guidance for successful management, planning, governance and resource development, with specific expertise in health-related organizations and federally-qualified community health centers. As a small, Missouri-certified, Women-owned Business Enterprise (WBE), CAB also extends its capacity through a virtual network of external consultants.

As a small organization, CAB has the flexibility to navigate complex systems with efficiencies that larger organizations and bureaucracies are sometimes challenged to achieve.



**SUZANNE ALEWINE**, co-founder and principal, brings 25 years of experience to our clients. She provides a variety of services to a diverse array of non-profit clients that include Federally Qualified Health Centers, hospitals, local public health agencies, statewide associations, state agencies and numerous other non-profit

organizations. Her focus includes providing technical assistance to identify tools and resources to design and sustain community and organizational processes and interventions, develop effective communication strategies, evaluate programs and services, and utilize technology for effective change and cost efficiency. Suzanne also serves as Executive Director of the Missouri Rural Health Association.

Prior to forming Community Asset Builders, Suzanne served the Missouri Department of Health and Senior Services, as a team member, and then as Director of the Community Health Assistance Resource Team (CHART) where she was responsible for providing leadership, consultation and technical assistance to Missouri communities in all aspects of health and quality of life improvement, and for developing strategic alliances to address key state level issues. Prior to joining CHART, Suzanne worked in the Department's budget office.

Suzanne holds an undergraduate degree in Business Administration and a Master of Public Administration from the University of Missouri. Most important, she is blessed in her role as a mom, a wife, a daughter, a sister and a friend to a circle of amazing people too numerous to mention.

**DORIS BOECKMAN**, co-founder and principal, has more than 35 years of experience in healthcare, indoctrinated into healthcare as the Executive Assistant to the Medicaid Director for nearly 13 years (serving through three administrations), and continuing her passion for health improvement by serving as a grants administrator for the Missouri



Infertility Program for the Missouri Family Health Council, and then as the director of community health for the Missouri Hospital Association. Using that knowledge, she then became an interventions specialist for the Missouri Department of Health and Senior Services' CHART initiative and left in 2001 to create a new path for the future.

Her emphasis is in strategic planning, grant writing, resource development, association management and event planning for a host of primarily non-profit organizations, to include federally qualified health care centers, hospitals, local public health agencies and state associations. She also supports youth-related organizations, community mental health centers and state agencies, in addition to other local, regional and statewide organizations.

She was instrumental in the conceptual design and initial development of HealthTran, a program administered by the Missouri Rural Health Association. She also serves as a liaison between local, state and national organizations on issues that relate to improving healthcare access by reducing transportation barriers and is presently a member of the American Public Transit Association. Doris has a degree in Business Administration with an emphasis in marketing from Lincoln University and resides with her family in Jefferson City. She and her husband of 35 years are the parents of three adult children, two of whom are married, and the blessed grandparents of one.

## OUR HISTORY

# 2001

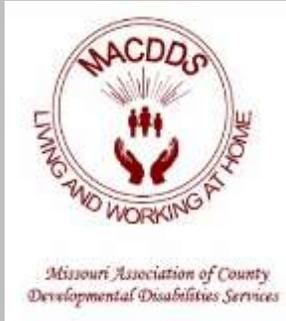
Community Asset Builders, LLC (CAB) was founded in 2001 by two spirited and experienced community health leaders — with extensive backgrounds in Medicaid, social services, public health and health-related associations — who partnered to embrace the “*healthy communities*” movement.

This summary report is an attempt to share a snapshot of the diverse array of clients and partnering organizations supported by CAB. We are aware that not everyone is listed in the report, as there are so many with whom we have had the pleasure to work with over the past 15 years, either on a specific project or over the course of many years. Our hope is that we can share the breadth and scope of work undertaken over the years that has resulted in untold and unquantifiable impacts to residents of Missouri. We are humbled when we think of the many lives that have been touched through increased access to care, mentoring, housing, substance abuse prevention programs, improved quality, work force development, health and community education, and so much more. We thank all of our partners and clients for their engagement with CAB, including those who are not listed in this report.



CAB’s first major client was **ACT MISSOURI**, an organization known for its youth substance abuse prevention efforts. CAB was contracted to develop the Midwest Community Transformation Institute (MCTI) curriculum, IMPACT logic model and corresponding training programs. Community leaders from all over the State of Missouri were brought together to complete a full training curriculum over a period of 12 months. Many of the key features of the training were collaboration, community assessment, prioritizing, using data to make a case, resource development, and sustainability, among other things. Many of these leaders are still in the community health field today, improving the communities in which they reside.

<https://www.actmissouri.org/>



This was also the year that CAB began providing association management services. CAB was contracted to serve as Executive Coordinator for the **MISSOURI ASSOCIATION FOR COUNTY DEVELOPMENTAL DISABILITIES SERVICES** (MACDDS) from 2001 through 2012. Doris Boeckman, co-founder, served in this role in a part-time capacity until the board was able to secure resources to employ and sustain a full-time Executive Director. MACDDS is dedicated to the promotion of county initiatives in developmental disability services. As Executive Coordinator, CAB provided membership services, event planning and coordination, and secured and administered grant resources of more than \$725,000 through the Missouri Housing Trust Fund over a six-year period — providing emergency housing and utilities services to individuals with developmental disabilities at risk of becoming homeless without subsidy assistance.

In 2007, CAB was instrumental in securing a capacity building grant from the Missouri Foundation for Health for the initial research and development that led to the Partnership for Hope waiver. CAB also developed and published the MACDDS annual reports from 2002 through 2012. The last report developed by CAB can be found at the following link: [http://macdds.org/wp-content/uploads/2011/04/MACDDS\\_annual-report\\_2012.pdf](http://macdds.org/wp-content/uploads/2011/04/MACDDS_annual-report_2012.pdf). The association's website is [www.macdds.org](http://www.macdds.org) and contains all prior reports.

**COLE COUNTY HEALTH DEPARTMENT** was the first local public health agency to engage CAB to provide assistance with the development of a community health needs assessment. CAB provided services to the health department from 2001 through 2008 and is still available for consult locally. <http://www.colecounty.org/186/Health-Department>

**BATES COUNTY HEALTH CENTER** was one of many health centers throughout the years to seek assistance with their community health needs assessment. Services were first provided in 2001, with additional follow-up services provided in 2005 and again in 2007. <http://www.batescountyhealthcenter.org/services/>

**CAMDEN COUNTY HEALTH DEPARTMENT** also relied upon CAB for community health assessment and prioritization services in 2001. <http://camdencountyhealth.org/>

Other clients served in 2001:

- Dr. Michael Tracey, Texas County Memorial Hospital
- Miller County Health Department
- Moniteau County Health Department
- Morgan County Health Department
- South Carolina Hospital Association – Healthy Communities

## 2002

The first support staff was hired to assist with day-to-day operations. CAB also became the firm of choice by local public health agencies for the completion of mandated community health needs assessments. CAB developed standardized assessment tools for data collection, analysis and reporting to meet state agency reporting requirements. Many local public health agencies also requested assistance with publishable community reports and dashboards.

Between 2002 and 2016, CAB has provided community health assessment and related services to more than 30 local public health agencies throughout the State of Missouri, with updates to many of the assessments provided over the years.

In 2002, CAB was selected to serve as the administrator for a multi-state, multi-year research project developed by the National Institute on Drug Abuse (implemented by the University of Southern California), known as Prevention Works. The research focused on youth substance use, modeling programs such as Guiding Good Choices, and collecting youth risk behavior data within participating Missouri schools. CAB facilitated the distribution and collection of surveys over a period of three years and participated in national peer discussions with other states participating in the demonstration.

**HEARTLAND HEALTH** (now Mosaic Life Care) became CAB's first large health system client and retained services from 2002 through 2012. CAB guided resource development and population health efforts of the health system during this period of engagement. Support was provided to both the medical center and the Heartland Foundation, as well as to a number of community organizations supported by the health system. Significant resources were garnered for a multitude of programs and services.

[www.mymosaiclifecare.org](http://www.mymosaiclifecare.org)



The year 2002 was also the year in which CAB began a long-term engagement with the **ST. JOSEPH YOUTH ALLIANCE**, providing extensive resource development services. Since 1991, St. Joseph Youth Alliance has been leading the charge alongside community partners in Northwest Missouri to make sure local children and teens have the brightest futures possible. The St. Joseph Youth Alliance and local partners focus on Five Keys for Kids – crisis prevention, early childhood education, substance abuse prevention, youth asset development and youth mentoring. Under CAB’s guidance and grant writing assistance, St. Joseph Youth Alliance was awarded more than two million in resources over the 12-year relationship period. The youth-serving organization was awarded two Drug Free Communities grants spanning more than 10 years. [www.youth-alliance.org](http://www.youth-alliance.org)



CAB was engaged by local **CEMO CARES** in 2002 for data collection and analysis in preparation for bringing a federally qualified community health center to the capital city of Missouri. The preliminary work and efforts of CAB eventually resulted in a new access point in Jefferson City — the Community Health Center of Central Missouri (CHCCMO). CAB has provided a variety of services to CHCCMO over the course of several years, including strategic planning and resource development and presently provides technical assistance and resource development services on an as need basis. <http://chccmo.org/>

Other clients served in 2002:

- Howard County Health Department
- Jefferson County – Community Assessment
- Lehigh Valley Hospital – Community Transformation Institute
- Lincoln County Health Department (2002-2005)
- South Carolina Office of Rural Health – Training
- South Carolina Office of Minority Health – Training
- Southwest Missouri Community Alliance
- St. Louis City – Community Assessment
- Windsor Drug Free Communities

## 2003

Missouri's Senate Bill 40 boards began engaging CAB in strategic planning services. **MARION COUNTY BOARD OF SERVICES FOR THE DEVELOPMENTALLY DISABLED** was the first to engage its board of directors in a planning process and strategic plan development. <http://www.marioncountydd.org/>. Marion County was followed by Cooper County, under the direction of Vicki McCarrell, then administrator of **UNLIMITED OPPORTUNITIES**. The relationship with Cooper County continued through 2010, producing eight strategic plan/annual reports. [www.uoi.org](http://www.uoi.org)



The Missouri Coalition for Primary Health Care d/b/a **MISSOURI PRIMARY CARE ASSOCIATION** (MPCA) is a non-profit organization dedicated to improving access to high quality, community-based, and affordable primary health care in Missouri. The MPCA and CAB entered into their first contract to assist with completion of its state strategic plan. This propelled CAB into the environment of federally qualified health centers. The relationship with MPCA has continued to strengthen and grow over the years, with a strong reliance on CAB for resource development efforts and technical assistance with federally funded new access points. <http://www.mo-pca.org/>



**NORTHWEST HEALTH SERVICES** (NHS) in St. Joseph, Missouri was the first federally-qualified health center and MPCA member to engage CAB's services. Northwest Health Services relied on CAB primarily for grant writing, specifically for new access point and medical capacity expansion grants. CAB was also instrumental in acquiring Ryan White HIV/AIDS funding for the health center. CAB continues to provide services under a retainer arrangement which has resulted in significant resources for NHS over the 13-year period, and which will continue to augment NHS resources as grant opportunities become available. <http://www.nwhealth-services.org/>

In 2003, CAB began providing support to the **YOUTH HEALTH PARTNERSHIP** (YHP) in St. Joseph, Missouri, providing both resource development and annual report development services. CAB prepared the YHP annual report from 2003 through 2010. Following is a link to the 2008 report as an example of the information compiled and reported on an annual basis. [http://www.nwmoinfo.org/uploads/YHP\\_2008Report.pdf](http://www.nwmoinfo.org/uploads/YHP_2008Report.pdf)



## BUTLER COUNTY HEALTH

DEPARTMENT in Poplar Bluff, Missouri has been a long-term client of CABs, beginning in 2003 with a community health needs assessment and establishment of

priorities. Since that time, CAB has provided an array of services to include further assessment, grant writing, and program evaluation services. The most recent community health needs assessment was completed in 2013 and may be found at this link: <http://butlercountyhealth.org/wp-content/uploads/2013/08/2013-Butler-County-Community-Health-Assessment2.pdf>.

Other clients served in 2003:

- Heartland Regional Community Foundation
- Jasper County Health Department (2003-09)
- Joplin City Health Department (2003-09)
- Marion County Health Services
- Newton County Health Department
- Pike County Health Department (2003-10)
- Washington County Community 2000 Partnership

## 2004



Lisa Huff, joined CAB as full-time Office Manager and Fiscal Assistant in January 2004. With her banking and merchant expertise, CAB was able to structure its client accounting system to better track services and billing. Lisa has been a long-time instrumental team member who contributes sound advice concerning human resource management, purchasing and

financial relations (e.g., taxes, payroll, merchant accounts, and more). Lisa manages all of CAB's bookkeeping, accounts receivables, accounts payables and client contracts, while juggling office purchases and employee events, in addition to all the day to day details.

In 2004, CAB engaged in a relationship with the Missouri Department of Health and Senior Services to help manage the project, “Small Steps, Big Rewards”, as part of a larger initiative known as Steps to a Healthy US, a pre-diabetes prevention project.

CAB began some of its first work with community mental health centers in Missouri through strategic planning and resource development efforts with Family Guidance Center, located in St. Joseph, Missouri. <http://familyguidance.org/>



**FAMILY HEALTH CENTER**, a federally qualified health center located in Columbia, Missouri was

added to CAB’s roster of community health centers taking advantage of our resource development expertise. Over the past 11 years, Family Health Center has benefited from HRSA funding secured with CAB’s assistance to support health center operations and expansion. In 2015, Family Health Center utilized CAB to undertake a comprehensive strategic planning process and to develop its 2016-18 strategic plan. <http://www.fhcmo.org/>



Advocates for a Healthy Community dba **JORDAN VALLEY COMMUNITY HEALTH CENTER**, in Springfield, first engaged CAB for resource development services in 2004 and has been a long-term retainer client through

the present. CAB services have resulted in a multitude of grants for Jordan Valley to support increased access to care in southwest Missouri. Resources were awarded to Jordan Valley from HRSA Bureau of Primary Care, Missouri Department of Health and Senior Services, Centers for Medicare and Medicaid, Missouri Foundation for Health, and private foundations, among others, to fund capital projects, new programs, expanded programs and/or services, school-based services, oral health services, chronic pain initiatives and more. [www.jordanvalley.org](http://www.jordanvalley.org)



Association management services increased exponentially in 2004, when CAB became the administrative agent for the **MISSOURI ASSOCIATION OF SCHOOL LIBRARIANS** (MASL). MASL is the premier professional organization for library media specialists who work in Missouri schools. CAB retained this service through 2009 and managed the membership of more than 1,500 members, supported numerous committees, developed and maintained an online store, and coordinated the prestigious annual Reader’s Awards

that were presented to authors of children’s books at the annual MASL conference. MASL experienced an image boost and significant member growth under CAB’s leadership and guidance. CAB co-founder, Suzanne Alewine served as the lead for this contract and, as such, was responsible for communications, finances, member services, Readers Award programs, and events. [www.masl.org](http://www.masl.org)

**CALLAWAY COUNTY HEALTH DEPARTMENT** joined the ranks of local public health agencies to seek assessment services from CAB. Professional consulting services were provided to the Callaway County Health Department in 2004, 2005 and, again, in 2013.

<http://callawaycounty.org/health-department/>

Other clients served in 2004:

- Mississippi County Health Department
- Missouri Department of Health and Senior Services
- Pike County Agency for Developmental Disabilities
- Preferred Family Healthcare – development of grant proposal

## 2005



Christina Freeman joined CAB in a part-time capacity in February 2005 and quickly became full-time by December 2005. Her duties have primarily included data mining and assessment, but she also readily assists with association management and strategic planning, as the need surfaces. She also assisted with the management

of the Missouri Association of School Librarians. Christina’s expertise in data mining and analysis is instrumental in culling data for grant applications that allows CAB to make the case for funding. Without her data skills, CAB’s grant award success rate would not be at the level that it is — she has a talent for recognizing and capturing relevant data.



Regional Health Care Clinics, Inc. dba **KATY TRAIL COMMUNITY HEALTH** joined CAB as a community health center retainer client in 2005 and was rewarded with a Health Resources and Services

Administration (HRSA), Bureau of Primary Health Care, New Access Point (new start) award for Pettis County, Missouri in 2006. CAB was also able to secure new access points for Benton, Morgan and Saline Counties, and wrote and secured ARRA Facility Improvement Funding in 2009 for construction of Harbor Village in Benton County. Harbor Village houses the Area Agency on Aging program, known as Care Connection, Pathways Community Health and Katy Trail Community Health. The co-location of services improves access to care and promotes service integration. CAB also secured capital funding to purchase Katy on the Go, a mobile unit that provides mobile primary care and oral health services to schools in Katy Trail's service area.

CAB also provides support to Katy Trail in completing HRSA-Bureau of Primary Health Care applications for ongoing federal base funding for the health center. Past awards have also been secured from the Office of Rural Health Policy, including Network Planning funding, a Rural Health Outreach grant award, and a Small Healthcare Provider Quality Improvement grant award. CAB has also secured capital funding and service expansion grants to support health center growth and operations.

Katy Trail has benefited from an estimated 85% grant success rate with a return of nearly \$100 for every dollar invested. In addition to resource development and grant writing services, CAB conducts annual strategic planning with Katy Trail's leadership and board of directors. We are proud to be a partner in Katy Trail's growing success!

[www.katyhealth.org](http://www.katyhealth.org)

Other clients served in 2005:

- Montgomery County Health Department
- North Central Missouri College
- Platte County Board of Services
- Ripley County Family Resource Center – Strategic Planning
- Rockaway Beach Foundation
- United Way of Greater St. Joseph

# 2006

In 2006, it became abundantly clear with the growth in our client base and client needs, that graphic design was an essential and necessary service. As a result, CAB was fortunate to identify a creative and talented graphic designer, Patty Gaffke, who pulls together unique designs for client conferences, programs, brochures, flyers, business cards and many other marketing materials. Patty's creativity lends itself well to CAB's creative team. She joined the firm as our sole graphic designer in June 2006 and has been a wonderful asset.



Beginning in March 2006, CAB co-founder Doris Boeckman served as Executive Director for the **MISSOURI PUBLIC TRANSIT ASSOCIATION**, leaving in December 2015. Ms. Boeckman

relinquished her duties to focus her energies on the Missouri Rides to Wellness Initiative and HealthTran. CAB provided comprehensive association management services to include operations, committee management, event planning, resource development, communications, member services and more. The Missouri Public Transit Association (MPTA)

honored Doris for her service at the Missouri Rural Health Association executive committee meeting in February 2016. MPTA Vice President Dorothy Yeager presented Ms. Boeckman a clock in recognition of her efforts on behalf of MPTA for 10 years. Under CAB's leadership, MPTA received grant awards totaling more than \$400,000 from the Missouri Department of Transportation. CAB secured and



administered the funds on behalf of the association. CAB also secured a \$2,500 award for communication enhancement from the American Public Transit Association in 2011.

In 2006, the **ALLIANCE FOR THE STATUS OF MISSOURI WOMEN** contracted with CAB for technical assistance with governance and priorities, and followed with strategic plan development.



The increased volume of financial services required by our association clients made it readily apparent that additional bookkeeping and fiscal management services were in high demand. Again, CAB was fortunate to acquire a prior banking representative with additional experience in leasing and contracts. Pam Buschjost joined the firm as a

full-time Fiscal Manager and supported MASL, MACDDS and MPTA, assisting with all financial aspects of these associations. At the present time, she is full-time Fiscal Manager for the Missouri Rural Health Association. Pam's financial expertise and event planning skills, along with her attention to detail are a wonderful skill set that fills a gap for our team.

**WHOLE KIDS OUTREACH**, under the administration of Sr. Anne Francioni, engaged CAB to provide professional consulting, strategic planning and evaluation services. Both of CAB's principal partners had a prior relationship with Sr. Anne through the Missouri Hospital Association and Missouri Department of Health and Senior



Whole Kids Outreach

Services. Whole Kids Outreach started in 1999, integrating programs and services to support the growth and development of pregnant mothers and children within their family structures and is the only comprehensive service organization for pregnant women/teens and families with young children in a six-county area in Southeast Missouri. Since starting their work in 1999, WKO has served more than 2,000 families and 16,000 children in the six-county region. <http://wholekidsoutreach.org>

Professional consulting services were provided to **CRIDER HEALTH CENTER** in 2006-07 related to requirements for becoming a federally qualified health center (FQHC) or FQHC look alike. This early data work and technical consultation supported the initial

application for Bureau of Primary Health Care funding. Crider subsequently received new access point funding and has since merged with CompassHealth.

<http://www.cridercenter.org/>

Other clients served in 2006:

- Carter County Health Department
- Council on Substance Abuse
- Dunklin County Health Department
- Howell County Health Department
- Iron County Health Department
- MO-ANCOR (2006-09)
- Randolph County Health Department
- Reynolds County Health Center
- Ripley County Public Health Center (2006-09)
- Wayne County Health Center

## 2007



In 2007, Vicki Ford joined CAB to provide administrative support for our clients. As a retired librarian, she served as our primary liaison with the membership of the Missouri Association of School Librarians (MASL). Vicki departed CAB when our relationship with MASL came to a close, but rejoined the firm in 2016 on a part-time basis

to provide administrative support specific to event planning, including the Missouri Rural Health Association's annual programming.

The **YMCA OF CALLAWAY COUNTY** began its relationship with CAB in 2007, continuing through 2013. Services primarily included grant writing, community assessment and graphic design. <http://www.ymcaofcallaway.org/>



From 2007 through 2010, CAB served as the association management firm for the **MISSOURI INSTITUTE FOR**

**COMMUNITY HEALTH** (MICH). MICH's purpose is to convene and facilitate conversations about the future of the public's health in a community-based health system, provide standards of practice for local public health agencies, address workforce issues, and identify learning opportunities to support community health activities now and into the future. CAB provided comprehensive association management services, including financial management, resource development and day-to-day operations until such time as the organization could employ an executive director. <http://www.michweb.org/>

Other clients served in 2007:

- ACCENTS!
- Homemaker Health Care, Inc.
- Jefferson County Developmental Disabilities Resource Board
- St. Joseph School District
- Taylor Media (2007-08)

## 2008



Beginning in January 2008, CAB co-founder Suzanne Alewine began serving as Executive Director for the **MISSOURI RURAL HEALTH ASSOCIATION (MRHA)**, and continues to serve in this capacity at present. MRHA is a non-profit, grass-roots, member-driven organization whose mission is to safeguard and improve the health

of rural Missourians. MRHA accomplishes its mission by engaging in partnerships and providing leadership on rural issues through advocacy, communication, education, and research. CAB provides comprehensive association management services to include operations, committee management, event planning, resource development, communications, member services and more. Under CAB's management, MRHA administers the HealthTran program and has received grant awards from the Missouri Department of Transportation, Missouri Foundation for Health, National Rural Health Association, UnitedHealthcare, Home State Health, and National Center for Mobility Management to support the association and/or the HealthTran program. CAB secures and administers the funds on behalf of the association. [www.morha.org](http://www.morha.org)

The **MISSOURI ASSOCIATION FOR SOCIAL WELFARE**, now known as Empower Missouri, has a mission to provide the leadership, research, education and advocacy to improve public policies and programs impacting the health and welfare of all people in Missouri. CAB provided professional management consultation and technical assistance as the organization went through a number of leadership transitions. Services were provided through 2014 and included organizational planning and development, finance management, and resource development. <http://empowermissouri.org/>

Progressive Community Services engaged CAB initially to conduct an agency-wide organizational assessment. Following implementation of a host of recommendations for reorganization, the organization emerged stronger and has since experienced tremendous growth. Following the completion of the organizational assessment, CAB provided strategic planning services and developed a comprehensive strategic plan report. <http://progressivecommunityservices.com/>

Other clients served in 2008:

- College of Direct Support
- Jefferson Asphalt (2008-09)
- Missouri Western State University
- New Madrid County Health Department
- Poplar Bluff Parks and Recreation
- Washington County Health Department

## 2009

In 2009, the **MISSOURI DEPARTMENT OF HEALTH AND SENIOR SERVICES, MISSOURI OFFICE OF RURAL HEALTH**, contracted with CAB to conduct statewide town hall meetings and to develop a comprehensive statewide assessment of rural health issues and barriers to care in the State of Missouri. The 2010-2013 Rural Health Plan may be found at the following link: <http://health.mo.gov/living/families/ruralhealth/pdf/ruralhealthplan.pdf>

CAB continues to be engaged with the Office of Rural Health through our work with community health centers and MRHA. The administrator of the Office of Rural Health now serves on the MRHA Board of Directors and co-hosted the 2<sup>nd</sup> Annual Get Link'd conference with MRHA in November 2016. This conference supports networking across the healthcare and transportation industries to encourage relationships and programs that improve access to care by reducing transportation barriers.

The **ADAIR COUNTY SENATE BILL 40 DEVELOPMENTAL DISABILITY BOARD** engaged CAB to provide strategic planning services. <http://www.sb40life.org/>

**ASPHALT PRODUCTS**, in Jefferson City, approached CAB for grant writing services and was successful in obtaining an award to implement an asphalt shingle recycling program – reflective of CAB’s commitment to a healthy environment.

From 2009 through 2013, CAB provided professional consulting services, inclusive of assessment, planning, and resource development, for the **COALITION AGAINST RAPE & DOMESTIC VIOLENCE** (CARDV). Located in Fulton, CARDV offers services to victims of intimate partner domestic violence and sexual assault 24 hours a day, 7 days a week, and 365 days a year. <http://callawaycardv.org/>

**CIRCLE OF HOPE** resulted from CAB securing an \$8.9 million federal transformation grant through the Substance Abuse and Mental Health Services Administration for several community partners in St. Joseph. The fiscal agent for Circle of HOPE was Family Guidance Center, a community mental health center located in St. Joseph, Missouri. Circle of Hope, once organized and operational, contracted with CAB to provide grant research, assessment, planning and resource development services.

**FULTON PUBLIC SCHOOLS CALM** engaged CAB to provide evaluation services for their asthma grant that was funded by the Missouri Foundation for Health. Services were provided through 2014.

CAB has provided an array of services for **PIKE COUNTY MEMORIAL HOSPITAL** since 2009, to include assisting with the Community Health Needs Assessment, providing grant writing services, and serving as evaluator of grant-funded programs. To date, Pike County Memorial Hospital has been awarded more than several grants as a result of CAB’s resource development efforts. [www.pcmh-mo.org/](http://www.pcmh-mo.org/)

Other clients served in 2009:

- Communities of Hope
- Pathways Community Behavioral Healthcare (2009-10)

## 2010

The **MISSOURI FOUNDATION FOR HEALTH’S MO-CAP** program began providing technical assistance to nonprofit organizations in their service area in 2010 and began linking

organizations to CAB's technical expertise. MoCAP offers technical support and consulting services to eligible organizations pursuing federal or national funding for health- or prevention-focused programs. MoCAP resources are available to nonprofits and governmental organizations that serve people or communities within its service region. This relationship has continued to grow and has resulted in millions of federal funds being brought into the State of Missouri to support health improvement. Grants have been awarded from federal agencies that include but are not limited to Health Services and Resource Administration, U.S. Department of Agriculture, Substance Abuse and Mental Health Services Administration, Administration for Children and Families, Centers for Medicare and Medicaid Services, and many others. [www.mffh.org](http://www.mffh.org)

CAB provided evaluation services to the **BUTLER COUNTY HEALTH DEPARTMENT** for a tobacco grant funded by the Missouri Foundation for Health. The evaluation services were for a two-year period, 2010-2011. <http://butlercountyhealth.org/>

Other clients served in 2010:

- Harbor Village
- Noyes Home
- Pettis County Health Center

## 2011

**TRUMAN MEDICAL CENTERS** is one of the leading providers of quality outpatient care in Kansas City and throughout Jackson County. Truman Medical Centers serves as Kansas City's only safety net hospital with a strong focus on quality and optimal patient outcomes. CAB provides consulting and technical assistance services, particularly related to community health needs assessment and Global Information Systems (GIS) mapping. We also provide comprehensive resource development and grant writing services through a retainer contract. CAB has assisted the hospital in obtaining awards to support programs and services, including implementation of mobile services. <http://www.trumed.org/>

**BIOZYME, INC.**, an innovative company in the agricultural fields of livestock nutrition and animal microbiology, contracted with CAB in 2011 for graphic design services. <http://biozymeinc.com/>

**CHILDREN'S TRUST FUND OF MISSOURI** has sought the CAB's expertise on numerous occasions in the past, but contracted for specific workshops at their annual conference

in 2011 on community assessment and resource development. Throughout the years, CAB has provided professional consulting and technical assistance services to many of Children's Trust Fund members. <http://ctf4kids.org/>

CAB provided data collection and analysis services to **FREEMAN HEALTH SYSTEMS** as they prepared a community health needs assessment for a multi-county region to secure resources for an end of life care project. <https://www.freemanhealth.com/>



In 2011, the **HEALTH CARE COLLABORATIVE OF RURAL MISSOURI** (HCC), a rural health network, engaged CAB to provide professional consulting services related to data collection and analysis and resource development. To date, HCC has been awarded a diverse array of grants. CAB was instrumental in assisting the HCC in obtaining new access point funding to open federally qualified community health centers in west central Missouri. HCC's return on investment has been approximately \$65 for every dollar invested since 2011. <http://www.hccnetwork.org/>

**ST. JOSEPH YMCA** retained CAB during 2011 through 2012 to provide resource development and consulting services relative to their capital campaign. CAB was successful in applying for a \$500,000 tax credit application to support the construction of the new YMCA.

Other clients served in 2011:

- Community Foundation of Northwest Missouri
- St. Joseph Habitat for Humanity
- St. Joseph YWCA

## 2012

**PREFERRED FAMILY HEALTHCARE** is a community-based health care organization that offers a range of services in over 145 locations in five Midwestern states. Services include mental and behavioral health, substance abuse, employment services, developmental disabilities, child welfare and medical services. CAB was instrumental in helping Preferred Family Healthcare become a federally qualified community health center, and in receiving new access point funding for the establishment of community health center clinics in Hannibal, Missouri, and Quincy, Illinois. CAB has also assisted Preferred with awards from the Missouri Foundation for Health for several new programs, including behavioral health services at the free clinic in Hannibal and

development of a new model for delivering health home services to individuals with developmental disabilities. CAB has also assisted in securing funding to support public housing and oral health services in their service area. <http://ucpnwmo.org/>

**UNITED CEREBRAL PALSY (UCP) OF NORTHWEST MISSOURI** engaged CAB in 2012 to facilitate strategic planning for the organization. Following several community meetings and discussions with the UCP board to obtain local input, and after implementing a process to prioritize the issues, CAB developed a publishable strategic plan for the organization. On a local level, UCP of Northwest Missouri serves more than 400 families with adults or children with disabilities each year, including those from Buchanan, Andrew and DeKalb County and the surrounding areas. They help provide opportunities for children and adults with disabilities to learn and grow, along with opportunities for community involvement, life skills and job training. <http://ucpnwmo.org/>

**MIDLAND EMPIRE RESOURCES FOR INDEPENDENT LIVING (MERIL)** offers solutions to improve the quality of life for people with disabilities, people who are aging and people who are looking for skilled nursing services and therapy in the comfort of their home. MERIL is a community-based, non-residential program, designed to promote independent living and to enhance the quality of life for individuals by empowering them to control and direct their lives and thus participate actively and independently in society. CAB was engaged in 2012-13 to provide strategic planning and resource development services. <https://meril.org/>

Other clients served in 2012:

- Community Foundation of Northwest Missouri
- ConnectCass
- Randolph County Caring Communities Partnership
- The Health Commission

## 2013

In 2013, CAB was instrumental in securing two Health Resource and Services Administration, Bureau of Primary Care (BPHC) grants for the State of Missouri, partnering closely with the Missouri Primary Care Association and MoCAP to bring more than \$2.5 million in resources over two years to open two new community health centers (new access points).

**ADAIR COUNTY FAMILY YMCA** approached CAB to request assistance with resource development. This initial inquiry led to a longer term arrangement in 2016.

<http://www.adairymca.org/>



**CENTRAL MISSOURI COMMUNITY ACTION AGENCY (CMCA)** engaged CAB for provision of services related to data collection and analysis. Health, education, and economic stability form the basis for CMCA's strategy to achieve its mission. CMCA is committed to both facilitating change in individual's' lives and changing

community systems. <https://www.showmeaction.org/>

The Missouri Rural Health Association, under contract by Southeast Missouri Transportation Services, Inc., began administering the **HEALTHTRAN** pilot project in a 10-county service area in rural south central Missouri. The concept was initially proposed by Doris Boeckman, CAB co-founder, to MRHA and the Missouri Public Transit



Association. The nearly half-million in funding from the Missouri Foundation for Health was for a three-year project to implement a new model of transportation service coordination. HealthTran has subsequently been awarded Section 5310 funding through the Missouri Department of Transportation to continue supporting both transportation and mobility management services. UnitedHealthcare awarded HealthTran \$15,000 in 2016

for a six-month project to collect additional data on Medicare/Medicaid dual eligible patients experiencing transportation barriers to care. The pilot has received national recognition and is being followed closely by the state associations and Missouri Department of Transportation. West Central HealthTran, modeled after HealthTran, has also received funding to serve individuals in Lafayette County and the surrounding area. Collectively, the CAB team has secured more than \$1 million in grant funding to support the Missouri Rural Health Association from a diverse array of funders. CAB continues to seek resources to expand the program, support MRHA, and to improve access to care by reducing transportation barriers. <http://www.morha.org/>

**TRANSIT MIDWEST** contracted with CAB to provide event planning services. When CAB served as Executive Director for MPTA, the four states in federal Region 7 (Iowa, Kansas, Missouri, and Nebraska) formed the Transit Midwest Alliance and hosted a joint conference in 2013. In 2016, the Alliance contracted with CAB to organize a four-state conference in partnership with the American Public Transportation Association, Community Transportation Association of America and the American Association of Highway and Transportation Officials. Nearly 600 individuals from all over the nation attended with an emphasis on the Rides to Wellness initiative of the Federal Transit Administration. Rides to Wellness is focused on reducing transportation barriers to health care access.



Other clients served in 2013:

- Callaway County Special Services
- Callaway County United Way
- SERVE, Inc.

## 2014

In 2014, CAB was instrumental in securing one Health Resource and Services Administration, Bureau of Primary Care (BPHC) new access point grant of \$1.3 million over two-years for the State of Missouri, partnering closely with the Missouri Primary Care Association and Mo-CAP. CAB also assisted two health centers in securing Patient Centered Medical Home Facility Improvement grants, and five health centers with securing behavioral health integration grants. The total federal funds for 2014 from these grants totaled more than \$2.5 million.



Mary Gordon joined CAB as the HealthTran Program Manager and, as such, provides oversight of the growing staff responsible for implementation and sustainability of the HealthTran model. Mary not only manages HealthTran, she provides support to the Missouri Rural Health Association and organizes the annual Get Link'd

Conference. The **GET LINK'D** conference brings representatives from the health care and transportation sectors together to promote shared learning of best practices and promotes increased collaboration to improve access to care.

The first annual Get Link'd Conference was held at the Capitol Plaza Hotel in Jefferson City. In 2016, the conference was co-hosted by the Missouri Department of Health and Senior Services and held in Columbia. For 2017, the conference partners include the Missouri Department of Health and Senior Services, Missouri Primary Care Association and the Missouri Hospital Association.

CAB entered into a relationship with **MYRTLE HILLIARD DAVIS COMPREHENSIVE HEALTH CENTERS** in St. Louis, Missouri to provide resource development services. Previously, CAB had provided services primarily to rural community health centers. This relationship has fostered other collaborative partnerships that improve access to care for individuals in the St. Louis area. <http://mhdchc.org/>

**NORTHEAST MISSOURI HEALTH COUNCIL**, located in Kirksville, Missouri, engaged CAB in 2014 to assist with an application for new access point funding for Macon County. In 2015, the organization was awarded funds from the Bureau of Primary Health Care to operationalize a community health center in Macon, Missouri. In follow-up to the grant award, Northeast Missouri Health Council contracted with CAB to conduct focus groups and local surveys as part of comprehensive community health needs assessment process in their 11-county service area. The work resulted in a comprehensive community needs assessment report, supplemented with GIS maps.

[www.nemohealthcouncil.com](http://www.nemohealthcouncil.com)



Douglas County Public Health Services Group, Inc. dba **MISSOURI OZARKS COMMUNITY HEALTH** in Ava, Missouri is one of CAB's newer clients. When Missouri Ozarks underwent a leadership change, the new chief executive officer, Tim Shryack, had experienced firsthand CAB's resource development success when he was previously employed with Jordan Valley Community Health Center. In his new role, he reached out and has been rewarded with multi-millions in resources in less than four years, with an incredible success rate for grants submitted. *"Community Asset Builders, and specifically Doris Boeckman, are an integral part of the financial and operational successes Missouri Ozarks Community Health has seen over the past 3 ½ years. Their grant writing expertise and exceptional success rate in grant awards have far exceeded our expectations. We see them as not only a partner, but a member of our team"*! [www.mo-ozarks.org](http://www.mo-ozarks.org)

**MISSOURI RIDES TO WELLNESS** was modeled after that national Ladders of Opportunity Rides to Wellness. Doris Boeckman, MRHA's Missouri Rides to Wellness Director coordinated the event that had over 150 individuals in attendance. The event was hosted by the Missouri Rural Health Association and the Missouri Public Transit Association, and sponsored by the Missouri Foundation for Health. The full report can be found at [www.morha.org](http://www.morha.org).



**COMPASS HEALTH NETWORK** is a non-profit health care organization that provides a full continuum of behavioral health services and supports as well as primary and dental health services throughout Missouri and Louisiana. Network partners include Pathways Community Health, Crider Health Center and Royal Oaks Hospital. Compass engaged CAB for professional services related to data compilation and analysis to support grant writing efforts. <http://compasshealthnetwork.org/>

The **KANSAS CITY CARE CLINIC** is an integral part of the health care delivery system in the Kansas City community. As it was formed to do in 1971, the Clinic provides basic health care services to people who cannot afford them and to those challenged with access to care. The Clinic helps keep the uninsured and underinsured healthy. The Kansas City CARE Clinic promotes health and wellness by providing quality Care, Access, Research and Education to the underserved and all people in our community. CAB began working with KC CARE in 2014 in preparation for submission of a new access point, which was subsequently funded in 2015. The funding



**KC CARE**  
Clinic

from the Bureau of Primary Health Care provided KC CARE status as a federally qualified health center. The organization has continued as a retainer client through implementation and seeks technical assistance with community health center governance and operations. <http://www.kccareclinic.org/>

**MISSOURI STATE ALLIANCE OF YMCA'S** began a relationship with CAB in 2013 that transpired into a retainer agreement to provide association management services, particularly related to organizational capacity and resource development. CAB also provided graphic design services and administrative support services. Services in this capacity were maintained through 2016. <http://missouriymcas.org/>

Other clients served in 2014:

- Myrtle Hilliard Davis Comprehensive Health Services
- Community Health Center of Central Missouri
- Northwest Health Services
- Your Community Health Center

## 2015

In 2015, CAB secured \$6.88 million in funds from Health Resource and Services Administration, Bureau of Primary Care (BPHC) for the State of Missouri. The funding including five new access points (federally qualified health centers) for Missouri and 11 expanded services awards to expand primary care in Missouri's health centers.

CAB was awarded \$27,000 in 2015 from the Missouri Foundation for Health to organize and convene the statewide Missouri Rides to Wellness Summit. The Summit was designed to bring together representatives from the transportation and health care industries and included policy makers, community leaders, state and local government and many others with an interest in reducing transportation barriers to care. The full report can be found on the Missouri Rural Health Association's website at the following link: [http://www.morha.org/?page\\_id=150](http://www.morha.org/?page_id=150)



**CENTRAL OZARKS MEDICAL CENTER (COMC)**, Richland, Missouri, engaged CAB's services in 2015 to assist with resource development. Specifically, COMC received technical assistance with the development of their Service Area Competition application to the Bureau of Primary Health Care. The purpose of the grant program is improving the health of the underserved in communities and

vulnerable populations by assuring continued access to comprehensive, culturally competent, quality primary health care services. Central Ozarks Medical Center is a community health center serving Camden, Laclede, Pulaski and Miller Counties. In 2016, CAB assisted COMC with preparation of a Rural Health Network Development application to the Office of Rural Health Policy. <http://www.centralozarks.org/>

**HALO**, a nonprofit organization serving more than 1,000 youth each year, empowers youth in the greatest need to become contributing members of their community. HALO supports more than 20 youth homes and programs around the globe. CAB began providing professional consulting and resource development services to HALO in 2015 and was awarded “Advocate of the Year” at the annual HALO ArtReach Auction in 2016. Later in 2016, Suzanne Alewine, CAB co-founder, accepted a nomination and was appointed to serve on HALO’s board of directors. CAB has sponsored five of Halo’s international students through scholarships for medical school, construction, and other trades. <https://haloworldwide.org>



The **MISSOURI DEPARTMENT OF SOCIAL SERVICES** contracted with CAB in 2015 with assistance through MoCAP to facilitate collaborative efforts around the Missouri’s JETS (Jobs, Education, Training, and Supportive Services) initiative. JETS is a collaborative effort of the Missouri Department of Social Services, the agency responsible for administering the Temporary Assistance for Needy Families program, and several other state departments and regional partners, including the Workforce Investment Boards in each region in which JETS is being implemented. As the name implies, JETS is about

putting participants on a fast track to employment; reaching a destiny (job placement in a health occupation or other employment option); and “flying upward” in their respective fields. Partners include, but are not limited to, the Missouri Department of Health and Senior Services, MO HealthNet Division, Missouri Community College Association, Missouri Workforce Investment Board, and the WIBs in Kansas City, St. Louis, Eastern Jackson County and Central Missouri. Missouri was awarded the \$15 million grant over a five-year period to help train low-income Missourians for health care jobs. The program is expected to enroll 1,800 eligible Missourians in St. Louis, Kansas City and central Missouri. CAB provided technical assistance and grant writing services for the application to the Administration for Children and Families, Office of Family Assistance, in response to a Health Profession Opportunity Grant.



**MISSOURI KIDSFIRST** engaged CAB for grant writing assistance for a special project application to the Missouri Foundation for Health. Missouri KidsFirst primarily leads and supports

communities in abuse prevention, provides training to multi-disciplinary team members engaged in child protection, and advocates public policies that address and prevent child abuse. <http://www.missourikidsfirst.org/>

Other clients served in 2015:

- Northwest Health Services
- Ozarks Community Health Center
- SEMO Health Network
- Missouri Highlands
- Ozarks Community Health Center



**OZARKS MEDICAL CENTER**, a rural south central hospital, contracted with CAB to provide evaluation services for their Rural Health Network Planning grant, funded through the Office of Rural Health Policy. The services included development of evaluation baselines and data gathering for reporting purposes, quarterly reports to the Network’s leadership team, and monthly participation in leadership teams. As part of the evaluation, CAB conducted a Strengths, Weaknesses, Opportunities and Threat (SWOT)

analysis. The services were provided for the duration of the grant period that ending in 2016. <http://www.ozarksmedicalcenter.com/>

**ARTHUR CENTER COMMUNITY HEALTH** is a federal qualified health center that sought CAB's technical and consulting experience when completing their Bureau of Primary Care service area competition grant in 2015. The health center is located in Mexico, Missouri, and has a goal of providing comprehensive and integrated healthcare with core services of primary medical care, oral health services, and behavioral health services. <https://arthurcenter.com/>

Other clients served in 2015:

- Northwest Missouri Child Advocacy Center
- Women's Clinic of Kansas City

## 2016

In 2016, CAB, in partnership with the Missouri Primary Care Association and Mo-CAP, assisted Missouri's health centers in securing \$11.8 million in resources from the Health Resource and Services Administration, Bureau of Primary Care (BPHC) for oral health (13 awards) and substance abuse expansion (6 awards), and for five health facilities improvement grants for the State of Missouri. CAB has worked closely with community health centers in Missouri since 2003 to bring more than \$205 million in federal resources to serve vulnerable and underserved populations in Missouri. Of this total, 86% was support from the Health Resource and Services Administration.



**OASIS INSTITUTE** is a nationwide non-profit that promotes healthy aging through lifelong learning, active lifestyles and volunteer engagement. Founded in 1982, OASIS is a non-profit educational organization that is active in more than 50 cities and reaches more than 50,000 individuals each year. OASIS received assistance from CAB in the development and submission of a grant application to the Administration for Community Living under the Administration on Aging to conduct a falls prevention program to increase the number of older adults and adults with disabilities participating in comprehensive evidence-based programs to reduce falls and fall risks. This project was funded for a two-year period and OASIS has continued a relationship with CAB for assistance on subsequent applications.

<http://www.oasisnet.org/>

**ROSA CLARK MEDICAL CLINIC**, located in Seneca, South Carolina, reached out to CAB in 2015 to seek technical assistance and consulting services in converting their clinic to a federal qualified health center. CAB provided consultation on the 19 requirements of Section 330 funding and provided grant writing assistance to secure new access point funding. Rosa Clark is continuing services under a retainer agreement for ongoing consultation and technical assistance. <http://rosaclarkclinic.com/>



Joe Lopez is CAB’s newest team member — joining the firm in February 2016. Joe’s experience in operations, as the prior Jefferson City YMCA Chief Operating Officer, is greatly valued — along with his expertise in procurement, fund development and relationship building. He brings an entirely new and valued skill set to our

organization, in addition to a host of relationships, including school districts, YMCAs, vendors and to other business leaders throughout Missouri. Since joining the firm in February, he has secured four new clients for CAB and has identified two new partnerships that are under development. We are excited about the potential new collaborative opportunities he brings and are looking forward to continued growth as a result of his capabilities. Joe balances out CAB by expanding our core leadership team.



**HELIAS CATHOLIC HIGH SCHOOL** is committed to providing excellence in education and challenges its students spiritually, academically and physically. In 2016, Helias sought technical assistance and consultation services from CAB specific to fund development. With an existing capital campaign underway, Helias leadership was seeking assistance in

meeting or exceeding their established fundraising targets. Since our partnership nearly one year ago, Helias has been blessed to receive significant community support for their capital campaign, “Rooted in Faith, Building on Excellence,” which will be used to build new classrooms, Student Success and Fine Arts Center, Athletic Complex, and keep tuition affordable.

<http://www.heliashighschool.com/>

**HELIAS FOUNDATION, INC.** has only one purpose: supporting Helias Catholic High School. The Foundation's efforts enable Helias to offer a quality, extremely affordable Catholic education to students of central Missouri. Helias Foundation engaged CAB in 2016 to assist with strategic direction and development focused on endowment growth.

<http://heliasfoundation.org/>

**ST. RAYMOND'S SOCIETY'S** mission is to support mothers who have chosen life for their child, taking particular care to continue support after the baby is born. They provide resources to the mother and fathers needing to become self-reliant and prepare them to give their child the security of a stable home. CAB is providing resource development services that include funder research, fund development and grant writing specifically for St. Raymond's Houses in central Missouri. <http://www.srshelp.org>

New Hope Academy, located in Concord, California is a nursery through 8th grade school that offers an authentic, engaging, learning-by-



NEW HOPE ACADEMY

doing classroom environment where students grow to be lifelong learners through curiosity, risk, and reflection. New Hope Academy believes in educating students to live healthy lives spiritually, mentally, and physically. In 2016, leaders of New Hope Academy engaged CAB to provide technical assistance and consultation services around planning and development, particularly resource and fund development.

<http://www.mynewhopeacademy.com>

Other clients served in 2016:

- Missouri State Alliance of YMCA's
- HALO
- Children's Center of Southwest Missouri
- Oklahoma Rural Health Network

## 2017

**PRIMARIS** has more than 30 years of experience advising healthcare organizations on how to improve quality, patient safety and clinical outcomes. They are a consulting firm that works with hospitals, physicians and nursing homes to drive better health outcomes, improved patient experiences and reduced costs. Early in 2017, Primaris approached CAB for resource development services, specific to social determinants of

health and, specifically, their efforts around chronic disease self-management education. <http://primaris.org/>



Although **MISSOURI PRIMARY CARE ASSOCIATION** has been a long-term client, CAB has recently expanded its partnering efforts with the MPCA to extend their operational capacity. Historically, the focus of our relationship has been in the realm of resource development and GIS mapping. More recent efforts have included long-term strategic thinking, facilitation of joint event planning with other associations, and future collaboration on education and training opportunities. MPCA has supported community health centers across Missouri in working with Community Asset Builders to secure competitive HRSA funded grant – new access points, service area competitions, expansion grants, facility improvement and substance abuse grants, along with many others. Collaboratively, more than \$176 million has been awarded to Missouri’s 29 community health centers since 2003 to provide or expand services to Missouri residents, including vulnerable and underserved populations. <http://www.mo-pca.org/>